## ITV PLC 2025 INTERIM RESULTS

Interim results for the six months ended 30th June 2025



# Agenda

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# HIGHLIGHTS

Carolyn McCall



#### **HIGHLIGHTS**

#### **Strong execution of Phase 2 of More Than TV strategy**

- Confident in creating value driven by:
  - Attractive growth in ITV Studios with organic growth supported by bolt-on acquisitions and Zoo 55
  - Fast-growing digital advertising revenues through ITVX and Planet V, and new digital opportunities
  - Mass commercial audiences increasingly valuable to advertisers in a fragmented market
  - Ongoing strategic cost management supporting operating margins across the business, and
  - Funding investment in our key strategic priorities
- Together these drive profitable growth, strong cash generation and attractive returns to shareholders



## **H1 Group Financial Performance**

#### **Ahead of market expectations**

Total Group Revenue £1,848m Total Advertising
Revenue
£824m
down 7% vs. 2024

Total ITV Studios
Revenue
£893m
up 3% vs. 2024

Digital Revenue<sup>1</sup> £271m

up 9% vs. 2024

Group adjusted EBITA £146m

down 31% vs. 2024

1.8p

**Adjusted EPS** 

down 45% vs. 2024

**Dividend:** The Board has declared an interim dividend of 1.7p and remains committed to paying a total dividend of at least 5.0p for the full year, which it expects to grow over the medium term.



# FINANCIAL & OPERATING PERFORMANCE

Chris Kennedy



#### **H1 Financial Overview**

#### **Ahead of market expectations**

- Both businesses *performing well* against tough comparatives
- H1 Revenue and EBITA reflects quarterly phasing as previously guided. Key impacts are:
  - o Studios
    - Shortage of original commissions as a result of the 2023 US Actors and Writers strike resulted in strong high margin *catalogue sales* in H1 2024
    - EBITA margin for the year expected to be in 13% to 15% target range
  - o **M&E** 
    - **2024 Euros shifted ad revenue** from H2 2024 into H1, TAR was +10% in H1 2024
    - H2 2025 expect to outperform the market year on year
- £15 million additional non-content savings announced today
- Expect a better outturn for the full year, driven by our increased cost efficiencies



#### **ITV STUDIOS**

## Good revenue growth, driven by our creative excellence, scale and diversification. On track for full year guidance

Six months to 30 June	2025 (£m)	2024 (£m)	Change (%)	Organic revenue change (%)
Studios UK	420	393	7	(5)
Studios US	160	117	37	39
International	171	168	2	5
Global Partnerships	142	191	(26)	(24)
Total Studios revenue <sup>1</sup>	893	869	3	(1)
Total Studios costs	(786)	(733)	(7)	
ITV Studios adjusted EBITA	107	136	(21)	
Adjusted EBITA margin	12.0%	15.7%		
Internal revenue <sup>2</sup>	261	301	(13)	

Internal revenue <sup>2</sup>	261	301	(13)
External revenue	632	568	11
Total revenue	893	869	3

- Total Revenue up 3%
  - External revenue up 11% with strong demand from streamers
  - Internal revenue down 13% with the absence of Saturday Night Takeaway and sports production revenue from the 2024 Men Euros and phasing of productions
- UK and International growth driven by increased sales to streamers and FTA broadcasters
- US growth driven predominantly by unscripted deliveries
- Global Partnerships impacted by high volume of catalogue sales in H1 2024
- Adjusted EBITA declined by 21% as expected with the phasing of higher margin sales weighted to H2
- £11 million cost savings delivered in H1 2025
- Unfavourable FX impact of £12 million in total revenue and £3 million in adjusted EBITA
- On track for good revenue growth in 2025, at a margin of 13-15%



#### **MEDIA & ENTERTAINMENT**

#### Continued strong growth in digital advertising revenues, profitability impacted by TAR decline

	2225	2224	
Six months to 30 June	2025 (£m)	2024 (£m)	Change %
Total advertising revenue	824	889	(7)
Subscription revenue	24	26	(8)
SDN	19	22	(14)
Partnerships and other revenue <sup>1</sup>	88	97	(9)
M&E non-advertising revenue	131	145	(10)
Total M&E revenue	955	1,034	(8)
Content	(653)	(663)	2
Variable costs	(68)	(76)	11
M&E infrastructure and overheads	(199)	(219)	9
Total M&E costs	(920)	(958)	4
Total adjusted M&E EBITA	35	76	(54)
Total adjusted EBITA margin	3.7%	7.4%	
Digital advertising revenue	237	211	12
Subscription revenue	24	26	(8)
Other	10	12	(17)
Digital revenue <sup>2</sup>	271	249	9

- TAR down 7%, better than guidance
  - within this, digital advertising revenue up 12%
- Digital revenues up 9%
- Non-ad revenue decreased in the year, as expected
- Content costs down 2% reflecting continued optimisation of content investment to best reflect viewer dynamics
- Non-content costs down 9%, with £12 million of cost savings offsetting inflation and variable costs of streaming
- Adjusted EBITA down 54% due to the high operational gearing of advertising revenue



## **KEY BALANCE SHEET METRICS**

**Robust Balance Sheet and Strong Cash Generation** 

109%

PROFIT TO CASH<sup>1</sup> (30 June 2024: 73%)

£43m

FREE CASH FLOW (30 June 2024: £(19)m)

1.1x

LEVERAGE<sup>2</sup> (31 Dec 2024: 0.7x)

£212m

NET PENSION SURPLUS (31 Dec 2024: £182m) £586m

NET DEBT (30 June 2024: £515m)



## DISCIPLINED CAPITAL ALLOCATION FRAMEWORK

#### **Framework**

- **1. REINVESTMENT:** Invest organically in line with our strategic priorities
- 2. INVESTMENT GRADE BALANCE SHEET:
  manage our financial metrics consistent
  with our commitment to investment grade
  metrics over the medium term
- **3. DIVIDEND POLICY**: Sustain a regular ordinary dividend, which will grow over the medium term
- **4. M&A STRATEGY:** Continue to consider value-creating inorganic investment, against strict financial and strategic criteria
- **5. SURPLUS CASH:** Any surplus capital will be returned to shareholders

#### H1 2025



Organic Investment: ITVX, Planet V, Outcomes and SME initiatives, and Zoo 55



Net debt to adjusted EBITDA leverage of 1.1x at 30 June 2025



Ordinary dividend: 1.7p interim dividend, >£1.4 billion returned to shareholders since 2018



Inorganic Investment: acquisition of Moonage in April

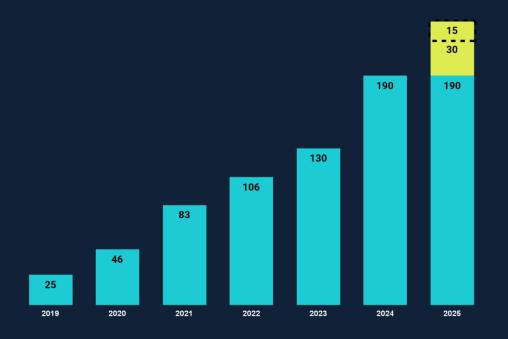


Share buyback: £235m programme completed in April



## A leaner and more agile company - strategic cost programme

#### **Cumulative Permanent Cost Savings 2019 - 2025 (£m)**



- Funds investments and offsets inflation
- On track to deliver £45 million of cost savings in 2025
  - £15m additional savings announced today
  - £30m previously announced
- Savings coming from operational and tech efficiencies, organisational redesign savings and permanent reductions in discretionary spend
- £23 million delivered in H1
- Expect total costs to deliver savings will be around £40m, up from previous guidance of £25 million



## **2025 OUTLOOK AND PLANNING ASSUMPTIONS**



#### **Studios** Outlook:

- Expect to deliver good revenue growth in 2025, ahead of the market, at a margin of 13 to 15%; revenue and profit weighted to H2
- Margin lower in 2025 than 2024, reflecting the change in sales mix as the market continues to recover following the US strikes

#### **M&E** Outlook:

- Q3 TAR expected to be marginally down compared to the same period in 2024, reflecting the tough comparative from the final knock out matches of the Men's Euros in July 2024
- Within this we expect continued strong growth in digital advertising revenues

#### **Planning Assumptions based on current expectations:**

P&L		Cash	
CONTENT COSTS	Expected to be around £1.23 billion, slightly lower than originally anticipated as we continue to optimise our content spend to best reflect viewer dynamics	EXCEPTIONALS	Cash impact of Exceptionals is expected to be around <b>£60m</b>
NON-CONTENT COST SAVINGS	Expected to deliver <b>£45 million</b> of savings which includes £15 million of new savings announced today and £30 million previously announced.	PROFIT TO CASH	Profit to cash conversion is expected to be around <b>80</b> % on average over the medium term
EXCEPTIONAL ITEMS	Expected to be c.£100m, up from previous guidance of £45m due to the increased permanent cost savings target; corporate transaction-related expenses which are predominantly performance-based employment linked consideration to former owners, professional fees related to actual and potential acquisitions; and costs to deliver structural changes	САРЕХ	Total capex is expected to be around £65 million as we continue to invest in our digital capabilities.
ADJUSTED FINANCING COSTS	Expected to be around £45 million, slightly up on previous guidance	DIVIDEND	The Board has proposed an <b>interim dividend of 1.7p</b> , a total of c.£60 million, which will be paid in
TAX	The adjusted effective tax rate is expected to be around <b>27</b> % over the medium term		November 2025

## STRATEGIC UPDATE

Carolyn McCall



## STRATEGIC EXECUTION

Phase Two of More Than TV strategy

Successful execution of the strategy delivers ITV's vision of being a leader in UK advertiser funded streaming, and an expanding global force in content

## supercharge STREAMING

Driving digital viewing and revenue through ITVX and Planet V, ITV's leading addressable advertising platform

## expand STUDIOS

Further expanding by genre, geography and customers and growing faster than market

Vertically Integrated Producer Broadcaster and Streamer

## optimise BROADCAST

Digitally transforming as we continue to attract commercial broadcast audiences of unparalleled scale



## **ITV STUDIOS**

#### Confident in growing faster than the market leveraging our significant competitive advantages

#### Growth

Attract & retain creative talent

Operating in the **key growth** markets

**Strong** creative pipeline

Extensive content library of >95k hours

#### Resilience

**Scaled** player in a **fragmented** content market

**Diversified** by geography, genre and customer

**Deep relationships** with all the largest content buyers globally

## Margin

Culture of *cost discipline* 

**Industry-leading** margins



## expand STUDIOS



Expect strong growth in Zoo 55 (ITV's digital Studios label) as we maximise the monetisation of ITVS content rights through digital distribution

## Social Video



170+ channels globally

Hours watched of ITV content on YouTube up 18% YOY<sup>1</sup>

#### Free Ad Supported TV & AVOD



Operate across 160+ channel streams

Hours viewed up 34% YOY2

#### Games and Gaming



**20** games globally

Love Island: The Game one of Top 10 downloads for all games in the US<sup>3</sup>

Expect revenue to double between 2024 - 2027 to c.£120m



## expand STUDIOS

Strong creative pipeline with good demand for content, particularly from the streamers

#### **Unscripted Scripted** Run Away and The Gentleman S2 for Netflix **Squid Game: The Challenge S2 and S3 for** Netflix Rivals S2 for Disney+ Love Island Games for Peacock Gomorrah - The Origins for Sky The Neighbourhood, You Bet and Celebrity After The Flood S2, Frauds and The Dark for ITV Sabotage for ITV Ludwig S2, A Good Girl's Guide to Murder S2 and The Guest for the BBC Blind Date for Disney+ Patience S2 for Channel 4 A Party to Die For for M6













## expand STUDIOS

## On track to deliver 2026 Key Financial Targets

KPI	FY 2026 Targets	HY 2025 Actual	On Track?
Total Studios Organic Revenue Growth	Grow by at least 5% on average pa - ahead of the market - 2021 to 2026	<b>(1)%</b> (2024: (12)%)	<b>✓</b>
Studios Adjusted EBITA Margin %	13%-15%	<b>12.0</b> % (2024: 15.7%)	<b>✓</b>



#### **MEDIA & ENTERTAINMENT**

Focused on delivering profitable growth, expanding margin and strong cash generation leveraging our key competitive advantages

Unique commercial proposition with deep advertiser and partner relationships

Leading digital
platforms in ITVX and
Planet V

Cost discipline and agility

Commercial *leader* in *scale* and *reach* 

**Trusted** brand with a strong **content offering** 

Highly cash generative



#### ITVX and Planet V are driving fast-growing digital advertising revenues



**Biggest free** streaming service in UK

**Strong growth** in viewing since launch

Delivering continued strong growth through focus on content, marketing, distribution and product



Addressability at scale

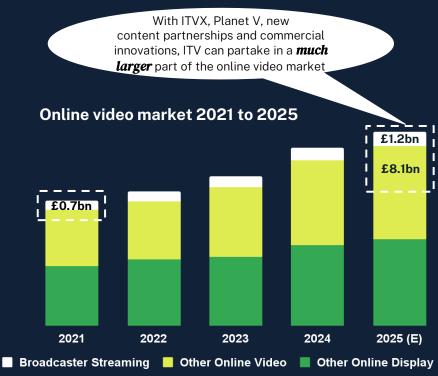
First-party data set of 40m+ registered users (one of the largest in the UK), augmented with third-party data

Innovative products
for advertisers with
over 20,000 targeting
options



Driving revenue from large and growing online video market

- Large and growing online video market presents a significant opportunity for ITV to grow share and drive revenues
- Planet V and ITVX enables ITV to compete for a wider pool of online video budgets
- Developing new commercial innovations and content partnerships to unlock further digital revenue streams





Growing demand for targetable advertising - driving growth in digital revenue

SME Strategy ----

- ITV Ad Ventures created a direct sales team
- Single advertising market platform will launch with Sky, C4 and Comcast's Universal Ads platform
- Outcome planning tool predictive measurement analytics to drive demand
- **Gen AI** creating cost effective ads

#### **Commercial innovations**

- Lead Generation Ads interactive ad format to capture viewer interest directly from an ad on ITVX
  - Auto Match first-party ITVX and Carwow data matched for precise targeting of new car buyers

Pause Ads - digital ad opportunity for static ads when content is paused



Extending our *reach* and growing *our supply* of targetable advertising inventory

Strategic Content Partnerships



Extending reach with younger and male audiences

Delivering 2-4% points of incremental reach for different audience groups

**250+ brands** partnered with ITV on YouTube



Selection of *ITVX*programmes will be carried within Disney+ and Disney
programmes will be carried within ITVX

Targeting complementary audiences to drive incremental reach

Increasing targetable advertising inventory

**Linear addressable** on YouView, Virgin, EE TV and Freely

**Digital Ad Replacement** on simulcast on ITVX



On track to deliver 2026 Key Financial Targets

КРІ	FY 2026 Targets	HY 2025 Actual	On Track?
Total Digital Revenues <sup>1</sup>	Grow to at least £750m	<b>£271m</b> (2024: £249m)	<b>✓</b>



## optimise BROADCAST

Maintaining strength in delivering mass audiences for advertisers to build brands and drive performance

Continue to deliver the largest commercial audiences across live sport, drama and entertainment

TV generates the **highest return** on investment of any media

**Developing innovative**tools to measure the **effective outcomes** of
TV spend

Underpinned by our position as a *Public Service Broadcaster* in the UK

32.5% Share of Commercial Viewing

91% Share of Top 1,000 Commercial Broadcast Programmes



## **SUMMARY** - confident in creating value

#### **ITV Studios**

- Attractive growth in ITV Studios
- Highly valued content library
- Disciplined inorganic growth
- Ongoing strategic cost management

#### M&E

- Fast growing digital advertising revenue
- Valuable mass commercial audiences
- Ongoing strategic cost management
- Highly cash generative

Together these drive profitable growth, strong cash generation and attractive returns to shareholders



# Q SA



# **APPENDICES**



## **KEY PERFORMANCE INDICATORS - H1 PERFORMANCE**

#### Group

KPI	HY 2025 ACTUAL
Adjusted EPS	<b>1.8p</b> (2024: 3.3p)
Cost Savings	<b>£23m</b> (2024: £23m)
Profit to Cash Conversion	<b>109%</b> (2024: 73%)

#### **ITV Studios**

KPI	HY 2025 ACTUAL
Total Studios Organic	<b>(1)%</b>
Revenue Growth	(2024: (12)%)
Studios Adjusted EBITA	<b>12.0%</b>
Margin %	(2024: 15.7%)
Total High-end Scripted	<b>125 hrs</b>
Hours	(2024: 107 hrs)
Number of Formats Sold in 3 or More Countries	<b>13 formats</b> (2024: 11 formats)
% of Total ITV Studios Revenues from Streaming Platforms	<b>27%</b> (2024: 22%)

#### Media & Entertainment

КРІ	HY 2025 ACTUAL
Total Digital Revenues¹	<b>£271m</b> (2024: £249m)
Total Streaming Hours <sup>2</sup>	<b>1,142m hrs</b> (2024: 991m hrs²)
Monthly Active Users <sup>3</sup>	<b>16.4m</b> (2024: 15.0m)
UK Subscribers <sup>4</sup>	<b>0.9m</b> (2024: 0.9m)
Share of Commercial Viewing	<b>32.5%</b> (2024: 33.2%)
Share of Top 1,000 Commercial Broadcast Programmes	<b>91%</b> (2024: 91%)



Digital advertising revenue (a component of digital revenue) now includes previously excluded revenue streams such as commission from STV for ITV selling their video-on-demand inventory, as well as social media advertising revenue. 2024 digital revenue was previously reported at £244 million and has been restated to reflect the change in categorisation. See page 31 for further details.

2 In H1 2025, streaming hours include users accessing our IP-delivered content, for which data is now available. The prior year figure has been restated to reflect the inclusion of these hours; it was previously reported as 846 million. See page 31 for further details.

3 In H1 2025, total MAUs include users accessing our linear channels on devices where we can identify the user, for which data is now available. The prior year figure has been restated to reflect this inclusion; it was previously reported as

14.6 million. See page 31 for further details.

Going forward, as we focus on delivering at least £750 million by 2026, we will prioritise our ad-funded proposition over our pay proposition to deliver the best return

## **M&E** KEY PERFORMANCE INDICATORS DEFINITIONS



Digital Revenue	<ul> <li>Revenue from digital advertising, subscriptions, linear addressable advertising, digital sponsorship and partnerships, ITV Win and any other revenues from digital business ventures. In addition, digital advertising revenue now includes previously omitted revenue streams such as commission from STV for ITV selling their video-on-demand inventory and social media advertising revenue, which qualify under the definition. Given the nature of digital revenue it will evolve over time</li> </ul>
Monthly Active Users (MAUs)	<ul> <li>Total MAUs measures the reach of ITV's content digitally. Given the nature of the market and our strategy to grow digital revenues, we will include users from platforms and services where we serve ITV content, where we can reliably and robustly measure and de-duplicate such users. To date, total MAUs have captured the average number of identifiable users who accessed our owned and operated ITVX platforms and services each month throughout the period. In 2025, total MAUs also include users accessing our linear channels on devices where we can identify the user, for which data is now available</li> </ul>
Streaming Viewing Hours	<ul> <li>Total streaming hours measure the total number of hours viewers spent watching ITV across all streaming platforms at a device level. This figure includes both ad-funded and subscription streaming. Given the nature of the market and our strategy to grow digital revenues, we will include viewing hours from platforms and services where we serve ITV content, where we can reliably and robustly measure and de-duplicate such hours. In 2025, streaming hours also include users accessing our IP-delivered content, for which data is now available</li> </ul>
Subscribers	<ul> <li>UK subscribers are users of ITVX's premium tier and prior to closure in April 2024, the BritBox UK standalone service and apps on Amazon Prime Video. It includes those who pay ITV directly, those who are paid for by an operator, and free trialists</li> </ul>
Share of Commercial Viewing	<ul> <li>The share of top 1,000 commercial broadcast TV programmes is measured by BARB based on viewing figures. This includes TV viewing from transmission and seven days post-transmission on catch up, as well as six weeks prior to the transmission window. It excludes programmes with a duration of <ten 12-month="" a="" as="" average="" calculated="" is="" li="" metric="" minutes.="" normalise="" rolling="" scheduling<="" seasonal="" this="" to=""> </ten></li></ul>
Commercial Mass Audiences	Share of commercial viewing is the total viewing of audiences over the period achieved by ITV's family of channels as a proportion of all ad-supported commercial broadcaster viewing in the UK. ITV Family includes ITV. ITV2. ITV3. ITV4. ITV Ouiz (previously ITVBe), and associated 'HD' and '+1' channels.

## **Financial Highlights**

Six months to 30 June	2025 (£m)	2024 (£m)	Change %
ITV Studios revenue <sup>1</sup>	893	869	3
M&E revenue	955	1,034	(8)
Total revenue	1,848	1,903	(3)
Internal revenue²	(263)	(304)	13
Total external revenue	1,585	1,599	(1)
ITV Studios adjusted EBITA	107	136	(21)
M&E adjusted EBITA	35	76	(54)
Adjusted EBITA	142	212	(33)
Unrealised profit in stock adj	4	1	300
Group adjusted EBITA	146	213	(31)
Group adjusted EBITA margin	9%	13%	(4)% pts
Adjusted EPS	1.8p	3.3p	(45)
Reported EPS	1.2p	6.6p	(82)
Ordinary dividend	1.7p	1.7p	



## **Total Advertising Revenue - Spend by Category**

Largest categories	<b>HY 2025</b> £m	<b>YOY</b> % change
Retail	164	(2)
Airlines, Travel and Holidays	77	10
Entertainment and Leisure	69	(18)
Food	58	(4)
Finance	55	(2)
Household Stores	47	(6)
Cars and Car Dealers	44	(6)
Publishing and Broadcasting	38	(4)
Telecommunications	36	1
Cosmetics & Toiletries	34	(36)
Pharmaceuticals	23	8
Alcoholic Drinks	11	(34)
All Other Categories	168	(10)
Total Advertising Revenue (TAR)	824	(7)



# Reconciliation Between 2025 Statutory and Adjusted Earnings

Six months to 30 June	Statutory (£m)	Adjustments (£m)	Adjusted (£m)
EBITA <sup>1</sup>	145	1	146
Exceptional items (operating)	(42)	42	
Amortisation and impairment	(27)	8	(19)
Operating profit	76	51	127
Net financing costs	(9)	(19)	(28)
Profit before tax	67	32	99
Tax	(19)	(8)	(27)
Profit after tax	48	24	72
Non-controlling interests	(4)	-	(4)
Earnings	44	24	68
Shares (million), weighted average <sup>2</sup>	3,734		3,734
Basic EPS	1.2p		1.8p
Diluted EPS	1.2p		1.8p



# Reconciliation Between 2024 Statutory and Adjusted Earnings

Six months to 30 June	Statutory (£m)	Adjustments (£m)	Adjusted (£m)
EBITA <sup>1</sup>	200	13	213
Exceptional items (operating)	(38)	38	
Amortisation and impairment	(26)	8	(18)
Operating profit	136	59	195
Net financing (costs) / income	7	(17)	(10)
Share of losses on JVs and associates	(7)		(7)
Profit on disposal of joint ventures and subsidiary undertakings	194	(194)	
Profit before tax	330	(152)	178
Tax	(69)	20	(49)
Profit after tax	261	(132)	129
Non-controlling interests	5	-	5
Earnings	266	(132)	134
Shares (million), weighted average <sup>2</sup>	4,004		4,004
Basic EPS	6.6p		3.3p
Diluted EPS	6.6p		3.3p



## **Total Exceptional Items**

Six months to 30 June	2025 (£m)	2024 (£m)
Corporate transaction-related expenses	(16)	
Restructuring and transformation costs	(30)	(32)
Transponder onerous contract		(4)
Employee-related tax provision	(3)	2
Legal and other costs	(1)	(4)
Legal settlements	8	
Operating Exceptional Items	(42)	(38)
Total Exceptional Items	(42)	(38)



## **Financing Costs**

Six months to 30 June	2025 (£m)	2024 (£m)
€360m Eurobond at 1.375% coupon Sept 26 <sup>1</sup>	(5)	(8)
£230m Term Loan		(7)
€500m Eurobond at 4.25% coupon June 2032²	(13)	(1)
Financing costs directly attributable to bonds and loans	(18)	(16)
Cash-related net financing (costs) / income	(10)	6
Adjusted financing costs	(28)	(10)
Net pension interest	4	4
Other net financial gains and unrealised foreign exchange	15	3
Gain on bond repurchase		10
Net financing (costs) / income	(9)	7

<sup>&</sup>lt;sup>2</sup> Bond is swapped to GBP, 50% at a fixed effective interest rate of c.5.8% and 50% at a floating rate of c.1.84% over SONIA.



¹ €240 million of the nominal repaid from the €600 million nominal bond in June 2024. Remains swapped to GBP at an effective interest rate of c.2.9%.

## **P&L Tax Charge and Tax Cash**

Six months to 30 June	2025 (£m)	2024 (£m)
Statutory profit before tax	67	330
HETV tax credits	1	13
Exceptional items	42	38
Amortisation and impairment <sup>1</sup>	8	8
Adjustments to net financing income	(19)	(17)
Profit on disposal of joint ventures and subsidiary undertakings		(194)
Adjusted profit before tax	99	178
Statutory tax charge/(credit)	19	69
HETV tax credits	1	13
Charge for exceptional items	10	14
Charge in respect of amortisation and impairment <sup>2</sup>	2	3
Credit in respect of adjustments to net financing costs	(5)	(6)
Credit in respect of profit / loss on sale of Subsidiaries and Investments		(44)
Adjusted tax charge	27	49
Effective tax rate on adjusted profits	27.3%	27.5%
Statutory cash tax (received)/paid (net of production tax credits received) <sup>3</sup>	(2)	18

<sup>&</sup>lt;sup>1</sup> In respect of intangible assets arising from business combinations and investments.



<sup>&</sup>lt;sup>2</sup> Also reflects the cash tax benefit of tax deductions for US goodwill.

<sup>&</sup>lt;sup>3</sup> Cash tax received in the period was £2 million (2024: £18 million paid) and is net of £19 million of production tax credits received (2024: £32 million) and £12 million State Aid repayment.

## **Analysis of Net Debt**

30 June	2025 (£m)	2024 (£m)
€360m Eurobond (previously €600m, reduced to €360m Jun 24)	(318)	(322)
€500m Eurobond (issued Jun 24)	(421)	(420)
Other debt	(17)	(16)
IFRS 16 lease liabilities	(104)	(111)
Gross cash	274	354
Reported net debt	(586)	(515)
30 June	2024 (£m)	2024 (£m)
Gross cash	274	354
Gross debt (including IFRS 16 lease liabilities)	(860)	(869)
Reported net debt	(586)	(515)



## Profit to Cash Conversion and Free Cash Flow

Six months to 30 June	2025 (£m)	2024 (£m)
Adjusted EBITA	146	213
Working capital movement	(67)	(191)
Adjustment for production tax credits	18	19
Depreciation	23	23
Share-based compensation	8	9
Acquisition of property, plant and equipment and intangible assets <sup>1</sup>	(17)	(25)
Lease liability payments (including lease interest)	(10)	(12)
Adjusted cash flow	101	36
Profit to cash ratio for six months to 30 June	69%	17%
Profit to cash ratio for 12-month rolling	109%	73%
Six months to 30 June	2025 (£m)	2024 (£m)
Adjusted cash flow	101	36
Net cash interest paid (excluding lease interest)	(26)	(2)
Adjusted cash tax <sup>2</sup>	(17)	(50)
Pension funding	(15)	(3)
Free cash flow	43	(19)



<sup>1</sup>Except where disclosed, management views the acquisition of property, plant and equipment and intangibles as business as usual capex, necessary to the ongoing investment in the business.

<sup>2</sup> Adjusted cash tax of £17 million is total net cash tax received of £2 million plus receipt of production tax credits of £19 million, which are included within adjusted cash flow from operations, as these production tax credits relate directly to the production of programmes.

## **Reported Net Debt Tracker**

£m

